



*In times of change, it can be daunting to find your north star and define the adaptive direction needed to capitalize on it.* 

SPEAR Consulting, LLC specializes in guiding government agencies, businesses, and non-profit organizations through the uncertainties, defining winning strategies to move forward, and providing expert services to implement the changes.

#### CAPABILITIES

#### **Strategy Development & Implementation**

- Strategic Planning & Market Research
- Organizational Assessment, Design/Development, Efficiency
- Implementation Road-Mapping



#### Workforce Transformation

- Workforce Planning & Resource Optimization
- Employee Engagement & Team Strengthening
- Leadership Assessment, Development, & Coaching



#### Change Management

- Change Management & Readiness
- User Adoption of Technology, Communication, & Training
- Facilitation Design & Management

### DIFFERENTIATORS

- We use small, agile teams. Our team quickly learns about our client's organization, success factors, and operations; and cultivates a shared understanding of goals and challenges maximizing focus and accelerating impact.
- **Return on investment underpins everything we do.** We determine where our clients are, where they want to go, track performance to ensure objectives are met, and recommend adjustments based on new insights.
- The breadth and depth of our experience delivers results. We bring accomplished consultants with critical thinking skills and 10-20+ years of experience in organizations undergoing change.

## **PREVIOUS CLIENTS**



## **CORPORATE INFORMATION**

Founded 2011 in Alexandria, VA

UEI: SSMMX9JVKCB8 CAGE CODE: 8D1R9 DUNS: <u>117115917</u>

# NAICS CODES

**541611:** Administrative Management & General Management Consulting Services

541612: Human Resources Consulting Services

541613: Marketing Consulting Services

**541990:** All Other Professional, Scientific, & Technical Services

611430: Professional & Management Development Training

## WHAT DRIVES US



**Curiosity:** We are critical thinkers and life-long learners that are comfortable in ambiguity.



**Moxie:** We are high-energy, calculated risk takers willing to have courageous conversations.



**Teamwork:** We develop trusted, collaborative relationships and drive positive impact.

### **CONTACT INFORMATION**



Erica Rossi, CEO 202.270.8861 <u>erica@spear.consulting</u> <u>www.spear.consulting</u>